UTFA Information Report

University of Toronto Faculty Association October 14, 2010

Information Report #16

Pension Rebuttal – Correcting the Administration

The misleading statements made by our senior administration this week about pension issues, in their responses to the arbitration award by Martin Teplitsky, must be answered.

Specifically, the Administration claims:

"As noted, we also sought an increase in employee contributions to align those [pension] contributions more closely with both the value of the benefit and the level of contributions made by faculty members at other institutions."

- Professor Angela Hildyard: October 12, 2010 memo, <u>UTFA Arbitration Award for July 1, 2009 to June 30, 2011</u>¹.

"The U of T, Naylor said, already puts in about 11 per cent of pension contributions for every 5.5 per cent that employees pay – exactly twice – whereas many other universities and educational institutions pay about the same as their employees."

October 13, 2010, Toronto Star, <u>Ruling gives U of T profs 4.5 per cent over two years</u>² – by Louise Brown

UTFA Response:

Nine years ago, our 2001 Newsletter, <u>The UofT Pension Plan: Is it competitive? Is it Equitable?</u> - which is attached as Appendix A, looked at 23 other university pension plans and wrote:

"UofT's total pension input (averaged over the last 14 years) is about 6% of salary base, consisting of 3% from members, plus 1% from UofT into the regular pension plan and about 2% from UofT into the SRA plan. The low input, of course, is due to the many contribution holidays."

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"The chart also shows how the total input contribution is shared between the member and the university. The amount of input varies, and so do the proportions that come from the employer and from the employee. The average total input contribution is about 15% of salary, - with 10% from the university and the remaining 5% from the faculty member. At some US universities (like Harvard, Princeton, Purdue, Utah), the DC pension plan is fully funded by the university."

I urge my colleagues to read appendix A, in particular the section on "<u>Is the UofT pension plan peer-competitive?</u>" (pages 2 and 3 in that report) and then ask yourself if the above quotes from the administration are valid.

Posted at http://www.utfa.org/images/file/SBP%20Administration%20Memo%20re%20award-Oct_12_2010.pdf

² Posted at http://utfa.org/images/file/SBP%202010-Oct-13%20STAR%20article.pdf

Specifically, the Administration claims:

"In this regard, arguments to-and-fro about financial history of the plan (e.g. regarding contribution holidays and surpluses) do not change the fact that **all** decisions in the past were made with the full knowledge and consent of UTFA."

- Professor Angela Hildyard: October 12, 2010 memo, <u>UTFA Arbitration Award for July 1, 2009 to June 30, 2011</u>.

UTFA Response:

This is inaccurate. UTFA was not consulted about the numerous changes in the actuarial assumptions in our pension plan, changes that led to the 18 years of contribution holidays (i.e. missing pension input from 1987 to 2004) by the university nor did the administration ever seek UTFA's consent regarding their contribution holidays. After the fact UTFA received the annual actuarial reports and only then did UTFA learn³ what had already been decided by the administration.

Unfortunately, seeing that the university was getting a free pass on pension contributions, UTFA also negotiated some contribution holidays at the bargaining table. These had to be negotiated as part of the compensation package in the total settlement – they were not gratis. To illustrate, in prior negotiations, such as in 1996-97 and 2002-03 when UTFA argued that the pension funds represented deferred compensation and that any pension surplus was the property of the plan members and therefore not a cash cow for the operating budget, the Administration responded with the following enlightenment:

"Under the University of Toronto Pension Plan, the pension promise is funded by both the participants and the University. The participant contributions are determined by a specific formula. The balance of the cost of funding the pension promise is the sole responsibility of the University. In other words, the University bears the risk of fulfilling that pension promise and must manage that risk prudently. The pension promise has a very long time horizon. At various times over that time horizon, due to economic and demographic circumstances, the university's funding to meet the pension promise may be quite high — as it was for the period prior to 1987 when the University contributions were 2 -2½ times participant contributions. At other times, the economic and demographic circumstances may result in lower contribution levels, as has been the case since 1987. The pendulum can easily swing either way.... Whatever the funding level, the pension promise does not change." [emphasis added]

The obvious conclusion is that today the UofT administration is making a concerted effort to renege on that explicit pension promise by now asserting that the current faculty must pay for the administration's failure to manage the pension risk prudently.

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³ Background memos and articles can be found at http://utfa.org//index.php?option=com_content&task=view&id=108&Itemid=118

Appendix A

The following is a copy of the October 12, 2001 UTFA Newsletter

Salary, Benefits and Pensions Information Report #2

The UofT Pension Plan:
Is it competitive? Is it it equitable?

We urge UTFA members to read this and keep in mind that it was written nine years ago.



UTFA Information Report

University of Toronto Faculty Association October 12, 2001

Information Report #2

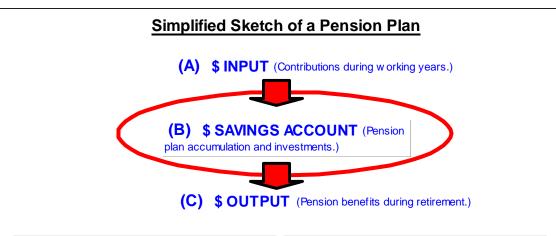
The UofT Pension Plan: Is it competitive? Is it equitable?

Most people, unfortunately, take little interest in their pension plan until they are about to retire. This is common but can be disastrous, as some of our retired colleagues have discovered. It is much too late to correct for past indifference when you retire. By then there is minimal leverage with the employer and by then financial investments no longer have the long time horizon necessary to compound assets.

The purpose of this report is to provide a brief perspective on the University of Toronto pension plan by means of two questions: Is the UofT pension plan competitive with peer academic institutions? Is the UofT pension plan equitable in its benefits to retired and to active faculty? The answer is, I believe, a clear "No" to both questions.

Successful recruitment by UofT of the best new faculty candidates requires that our pension plan be competitive. The following two pages illustrate how poorly our pension plan compares with pensions at US institutions. (Last year 45% of our new hires came from the US.)

But first a simplified sketch that may help in conceptualizing a pension plan and how defined benefit (DB) and defined contribution (DC) plans differ. The Appendix gives a more detailed explanation and provides examples.



Defined Benefit (DB) plan

- **(A)** \$ Input is NOT defined, can vary. (Must be sufficient to provide for defined \$ output in (C).)
- **(B)** One COMMON \$ savings pool. (No individual accounts.) Sponsor controls it.
- **(C)** \$ Output benefit IS defined by "plan formula". (Subject to tax law restrictions.)

Defined Contribution (DC) plan

- (A) \$ Input Contribution IS defined. (Subject to tax law restrictions.)
- **(B)** INDIVIDUAL \$ savings accounts. (Not one pooled account.) Individual controls it.
- **(C)** \$ Ouput benefit NOT defined, can vary. (Depends on \$ input and on investments.)

Is the UofT pension plan peer-competitive?

Among major universities in North America, the University of Toronto is anomalous in that it has a DB pension plan without the option of a DC pension plan. Why?

Every university in the United States (that I have looked at), large or small, distinguished or less so, has a DC pension plan. Some offer both a DC and a DB plan and give the individual faculty member a one-time choice between the two plans.

Canada is different. It has universities with DC plans, universities with DB plans and universities with hybrid (HB) plans. To illustrate: In Canada HB plans exist at Brock, at York, at Queens and at McGill. DC plans exist at UBC, and at Western. DB plans exist at UofT, at McMaster, and at Trent.

How do we go about comparing different types of pension plans? We can compares a DC plan with other DC plans by comparing the "\$ Input" numbers (which are defined in a DC plan and assuming the range of investment vehicles offered are the same) and we can compares a DB plan with other DB plans by comparing the "\$ Output" numbers (which are defined in DB plans via the plan formula). But comparing a DC plan with a DB plan is fraught with difficulty, unless one has access to the annual actuarial reports of a DB plan and can tabulate the actual input dollars into the DB plan. I have done this for the UofT plan and that is why it is the only DB plan in the comparison that follows.

"Pension \$ input is proportional to pension \$ output", when seen over time. This notion is important in what follows and its logic applies to any financial savings plan, including a pension plan. Minimal contributions into a pension plan during one's working years must necessarily result in correspondingly minimal pension plan benefits as output upon retirement.

The chart on the next page shows "pension \$ input" as a percentage of faculty salary for five Canadian Universities and for nineteen US universities. The choice of universities was to some extent determined by the availability of the information on the web.

UofT is the only university of the 24 listed that has a DB plan and only a DB plan. The chart also shows how the total input contribution is shared between the member and the university. The amount of input varies, and so do the proportions that come from the employer and from the employee. The average total input contribution is about 15% of salary, - with 10% from the university and the remaining 5% from the faculty member. At some US universities (like Harvard, Princeton, Purdue, Utah), the DC pension plan is fully funded by the university.

The chart suggests that if UofT "normalized" its pension dollar input to that of peer institutions, pension benefits today could probably be twice what they are².

University of Toronto has the lowest standing. UofT's total pension input (averaged over the last 14 years) is about 6% of salary base³, consisting of 3% from members, plus 1% from UofT into the regular pension plan and about 2% from UofT into the SRA⁴ plan. The low input, of course, is due to the many contribution holidays.

¹ The relative contribution numbers are approximate for some institutions since there may be multiple contribution steps in the pension input. In such cases the dominant input is shown.

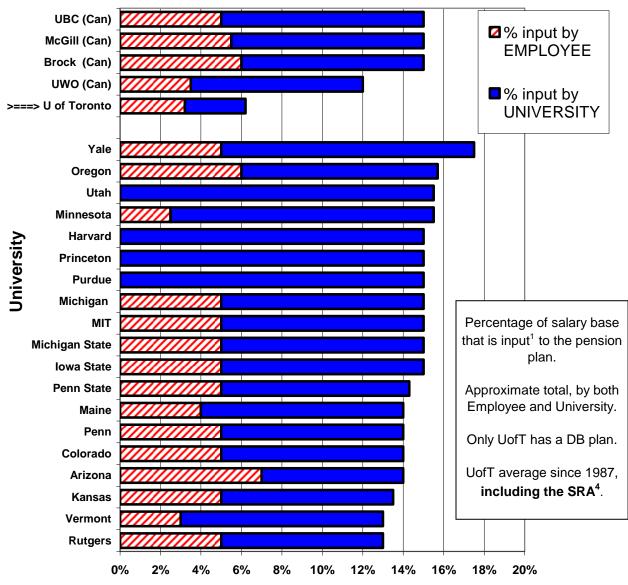
² "Of Little Benefit", George Luste, UofT Bulletin, April 12, 1999, Forum article. The article arrives at a similar conclusion by means of a more detailed and quantitative approach.

³ Data presented by G. Luste to Business Board of Governing Council on June 21, 2001.

⁴ SRA is the "Supplamental Retirement Arrangement" introduced in 1996 to provide pension benefits for salaries in excess of the salary cap (about \$98,500) set by the federal tax legislation in 1976. The SRA is not governed by the Ontario "Pension Benefits Act".

Comparing Pension Plans

(via percentage of salary base input¹ to pension plan)



Percentage of Salary Base Input to Pension Plan

In fact the UofT standing is overstated and its real position is actually worse than shown. About 25% of UofT pension assets are in surplus (July 1, 2000 Hewitt report) and so at present do not translate into "pension \$ output". (The "surplus" issue will be discussed in a future report.)

Is the UofT Pension Plan Equitable?

The UofT has a fiduciary responsibility for the welfare of the members in the pension plan. But a reduced pension benefit for the member means a reduced financial obligation, out of base budget, for the University. Thus the Administration has cause to minimize the pension payout benefits any way it can. The sketch on the first page illustrates that if less is paid out at retirement in a DB plan, then less is required as input by the university.

This may result in enrichment on the part of the pension plan sponsor. "Unjust enrichment" is the legal cause of a class action law suit recently initiated by four retired women faculty members (Ursula Franklin, Phyllis Grosskurth, Blanche Van Ginkel and Cicely Watson) against the UofT. Although this action bears on underpayment while they were employed, it also involves their diminished pensions. There are other retired faculty who have suggested similar possible legal action against the University as a result of "unfair" pension treatment.

Another factor that determines pension input (contributions by sponsor and or employee) are the actuarial assumptions. The University hires consultants who set the actuarial assumptions that determine the size of the pension "surplus" inside our DB plan. The existence of a surplus determines whether UofT can take a "contribution holiday". In the past 14 years the University of Toronto has taken a pension holiday every year save one and a half years (approximately). (To be fair, since 1996 they have set aside funds for the SRA.)

There are no corresponding conflict of interest issues in a DC pension plan. A DC pension plan is similar to an RRSP, as the account "belongs" to the plan member.

The following list is a sampling of some of the inequities of our DB pension plan. Space constraints do not allow for more than the briefest list and summary.

(1) Broken-year-service⁵. A break in continuity of service can have devastating consequences in our DB plan. UofT does not bridge non-consecutive years of employment service and unlike other DB plans, the UofT plan does not allow for purchase of missing years. This means that when you retire, you receive separate pension payments for each continuous segment of service. That is unfair.

To illustrate: former Dean of Dentistry, Gordon Nikiforuk, 78, was at Uof T initially for 14 years, until 1964, when he went on a temporary leave to UCLA. As planned, he returned to UofT in 1970 and retired in 1990. Today Professor Nikiforuk receives an annual pension of only \$1,956 for his first 14 years of service at UofT.

(2) Part-time-service⁵. As in Professor Nikiforuk's case, part-time faculty who retired prior to July 1, 1996 receive an astonishingly small pension. They received no protection from inflation.

Professor Carol Brehaut, 69, who served UofT for 38 years, until 1994, today receives a total pension of about \$22,000 from our DB plan. Professor Brehaut's part-time service pension benefit was not calculated by the same formula as was used for her full-time faculty colleagues.

- (3) New-spouse⁵. If one marries or remarries after retiring, the new spouse has no survivor pension benefits at all in our DB plan should the plan member die first. In a DC plan, the new spouse is protected provided the member does not use his/her account to purchase an annuity prior to the remarriage. Among others, former Chief Librarian Bob Blackburn, 82, who retired in 1981, now lives with this anxiety.
- (4) Plan Changes⁵. Past changes in the DB pension plan formula at UofT have disadvantaged various plan members. A case in point is the "Retiring Cohort of 1989", for whom Professor Frank Hooper has long sought a just resolution, but without success.

⁵ Not applicable or not an equity issue in a DC pension plan.

- (5) Retroactive benefits⁵. Pension plan improvements, pay equity adjustments, etc are usually made retroactive (out of the plan "surplus") for all service years for working people in the DB plan formula but not for those already retired. Why should one group get retroactive benefits while others (the retirees) do not?
- (6) Exceptions to (5) above. Not surprisingly, exceptions will be made if sufficient pressure is put on the University. In 1996, when the SRA was introduced, eleven senior professors who retired before July 1 (and were to be frozen out of this new benefit) threatened legal action. They were subsequently awarded the SRA benefit retroactively at a cost of \$1.2 -million⁶ to the University.
- (7) Exit-salary vagaries⁵. Since our retirement pension is determined by the best three years of salary, everybody who retired in 1981 (like Bob Blackburn) received substantially less pension than everybody who retired in 1982, only one year later (after the 18% Burkett award). Similarly the 3-year-Social-Contract salary freeze reduced pensions but did not affect those in DC plans as much. The pension surplus linkage to reduced across-the-board salary settlements (see UTFA Report #1, September 27, 2001) works greatly in favour of the University.
- (8) Cross-subsidization⁵. Here is one example of many. Older retirees (like Blackburn and Nikiforuk) never had a "pension contribution holiday" during their many years of service. Yet the surplus, which their contributions helped create, is used to give "pension holidays" to current staff. Unfortunately, in a Defined Benefit plan there is no direct linkage between what a plan member contributes to the pension plan during a working career and what one receives in benefits upon retirement.

<u>Defined Benefit versus Defined Contribution versus Hybrid</u>

Which pension plan is best for you? That depends upon many factors. It depends upon your age, your career path, your retirement needs, your risk tolerance, your investment skills and probably a number of other factors. There is no one answer that applies universally to everybody.

In special cases, the answer is simpler. A young untenured or mobile faculty member should prefer a DC plan. But an older faculty member, within say 10 years of retirement, might prefer a DB plan.

In fact, one of the fundamental distinctions of a defined benefit plan is the way in which the contribution rate is determined on an average basis for the plan as a whole - regardless of how many years to retirement. Because each member is charged the average rate, when members are young they will be contributing more than the cost of their actual in-year service accrual. When members are older they will be contributing less than the cost of their in-year accrual. Throughout a continuous 35 year career with the same employer, the "overcontributions" and the "undercontributions" tend to balance out.

The Hybrid plan, as implemented by McGill and Brock and outlined in the appendix, warrants a close look. But one does not get "something for nothing". In a hybrid plan the DB component is usually a bit (10%?) less generous than in a pure DB plan. As well, the DC component may have more restrictions.

In his April 23, 2001 letter to the University community, former Vice-President Finlayson concluded his defense of the UofT defined benefit pension plan with these words:

"... it is the University which bears all the risk. Whatever happens in the future, and it is not likely that the next ten years will replicate the last decade, the benefit defined for each of us by our Pension Plan is immutable. It is fully protected against market uncertainties and mostly protected against the ravages of inflation for your entire lifetime."

⁶ Business Board minutes for April 21, 1998, page 9 (Report Number 92).

These are grand words but we should never accept this line of argument. In a non-profit public institution such as a university, who in fact is the real "risk bearer"? At Ford they can tap shareholder dividends. In the government they can "borrow" against the next generation (by "printing" more money). But at UofT they can only reach into our salary pockets. We bear the risk.

Professor Finlayson's earlier words (23 January, 1987 UTFA Newsletter, when he was President of UTFA) are much more persuasive:

"Employers "contributions" to pension plans are not ex gratia payments. They are employees' deferred salary. For this University's administration to reduce payments into the Pension Plan is to reduce staff members' total compensation just as surely as it would be were the University to withhold money from our salaries."

Conclusion

Let me assure the reader that no imminent change in our pension scheme is being proposed here. The aim of this report is to inform you and to begin debate on possible changes. And as additional assurance, if changes were eventually to be proposed, I believe there will need to be a "grandfather" clause that would allow current plan members to maintain the status quo if they so wished.

In the weeks ahead, prior to the formal negotiations in the new year, UTFA will be discussing pension matters with the Administration. Discussions are not the same as negotiations. Our aim will be to exchange views and to seek common ground.

But let me repeat from my last Report:

"We believe profoundly that equitable and peer-competitive compensation is important for the well-being of our institution."

Please feel free to contact me if you have any questions or comments.

George Luste

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Appendix to Information Report #2

Ontario has 18 universities. Seven have DB plans (most notably UofT and McMaster), seven have HB plans (Brock, Queens and York), and four have DC plans (Western and Lakehead).

Both UBC and McGill are highlighted as examples below because they are seen as "peer institutions" to UofT in Canada. Perhaps UBC, with a pure DC pension plan, most closely resembles the average US university.

In a **defined contribution (DC)** plan⁷, the amount of contribution is defined and known in advance, but the amount of pension isn't. The amount of pension you receive depends on the size of your "pension accounts" at retirement, your age and market conditions when you convert these savings into a retirement income. Depending on the long-term investment results you achieve, your defined contribution pension could be significantly higher than the pension you earn under a comparable defined benefit plan... or significantly lower, for that matter. In a pure DC pension plan this market risk rests with the plan member.

Ontario's pension legislation was changed last year to permit locked-in retirement savings to be transferred to a "Locked-in Retirement Income Fund" (LRIF). An LRIF operates much like a Life Income Fund, with minimum and maximum withdrawals prescribed for each year, but does not require the holder to purchase an annuity at any time so it can continue for as long as the retiree (and surviving spouse) live.

In a **defined benefit (DB)** plan, you receive a pension based on a defined formula (usually tied to service and pay). You do not have an individual "pension account" because your pension is based on the formula. It is your employer's (the plan "sponsor's") responsibility to ensure that contributions and investment earnings are sufficient to provide your future pension. While the formula is defined and predictable (unless it changes during one's career), the "value" of the eventual "defined benefit" resulting from it is much less well defined - since our exit salary relative to inflation is not "defined" while we are still years away from retirement.

A **hybrid (HB)** plan combines one or more characteristics or design features from traditional defined benefit, traditional defined contribution, or the newer innovative designs. There is a myriad of hybrid plan design possibilities. Two examples are given below.

Example - I McGill University (Montreal) [hybrid DC / DB plan]

The McGill Pension Plan is a hybrid plan⁷. First, it is a defined contribution plan. You and the University each contribute a certain amount to the plan every month. You choose how you wish to invest these contributions from a range of investment options provided through the plan. When the time comes to retire, you use your pension account balances to "buy" a pension.

But to protect against the investment risks inherent in a straight defined contribution plan, the McGill Pension Plan includes a *defined benefit minimum*. If your minimum pension, using the defined benefit formula, is higher than the pension you can buy with the value of your pension accounts (based on the default investment option), you receive the minimum pension instead. Conversely, if your pension accounts flourish as a result of strong market performance, you get the full value of your defined contribution pension.

You automatically earn the right to the minimum pension if you are at least age 55 or have been a member of the McGill Pension Plan for two or more years when your employment. If this is the case, when you "settle" your pension accounts, the value of the minimum pension you have earned using the defined benefit formula is compared to the total value that you would have accumulated in your *Employee and University Contribution Accounts* if you had always invested 100% in the Balanced Account. *If your defined benefit minimum pension is worth more*, the University will contribute an extra amount to your pension accounts to make up the difference. This extra amount represents the value of the "supplementary pension".

⁷ Some of the explanatory text comes from the McGill Pension Plan brochure of Nov, 2000 (pre Quebec Bill 102). I am grateful to Ms. Christine Halse for providing a copy.

Over the last 10 years less than 1% of retiring McGill Pension Plan members have required a supplement to bring their pensions up to the minimum. However, this statistic could look different in the event of a prolonged market decline.

Example - II Brock University (St Catherines) [hybrid DC / DB plan]

The Brock Pension Plan is basically two plans in one. The minimum amount that an individual will receive is called the Minimum Guarantee Pension (technically called the Defined Benefit Plan). Of more relevance to most individuals in recent years is what is called the Money Purchase Pension (or the Defined Contribution Plan). The Minimum Guarantee Plan acts as a sort of insurance guaranteeing the minimum amount that an individual will receive. It is based on the years of service at Brock, and average salary for your best five years, multiplied by a factor of .017 (1.7% of salary). The University is the guarantor of the Minimum Guarantee Plan and must provide sufficient funds to meet its liabilities.

The Money Purchase Plan is a contributory plan. The amount paid out depends on the amount paid in and the performances of the stock and bond markets. The contribution rates are: (a) above YMPE⁸, **9% by University plus 6% by employee** and (b) below YMPE, 7.4% by University and 4.4% by employee.

At retirement, members have a number of options for their future sources of income. One of the choices is a variable annuity plan in the Brock Pension Plan. A variable annuity is not available at UofT.

Example - III University of British Columbia [straight DC plan]

The University of British Columbia Faculty Pension Plan is a defined contribution (money purchase) pension plan. Both plan members and the University make contributions to the member's account, which, together with earnings, are used ultimately to provide benefits at retirement, at termination of the member's employment or upon the death of the member. The contribution rates are: (a) above YMPE, **10% by University plus 5% by employee** and (b), below YMPE 8.2% by University and 3.2% by employee. There is also a Supplemental Arrangement if you are a member of the UBC Faculty Pension Plan, similar to the UofT SRA. Membership is automatic when your contributions and the University's contributions to the Pension Plan exceed the maximum annual amount allowed under the *Income Tax Act*.

Example - IV University of Minnesota

[straight DC plan]

Participation is mandatory in the University of Minnesota Faculty Retirement Plan. The contribution rate is **13% by the University plus 2.5% by the faculty** member. Federal tax law limits combined employee and employer contributions to \$30,000 per calendar year or \$24,800 annually (in US dollars) if employed on or after July 1, 1996. *An additional benefit is that there is no mandatory retirement at age 65 at any US university.*

⁸ YMPE or "Year's Maximum Pensionable Earnings" on your income tax return. In 2001 it is \$38,300. It is supposed to be approximately equal to the average industrial wage in Canada.